All new additional or re- amended benefits are highlighted in blue
Services or products under development /negotiation in red
Update - 08/01/2022

**Tier packages**

|  | **Platinum member£1000 pm** | **Gold member£500 pm** | **Silver member £250 pm** | **Bronze member £150 pm** | **Start up member£60 pm** | **Non members** |
| --- | --- | --- | --- | --- | --- | --- |
| **Service type** | **Prices** | **Prices** | **Prices** | **Prices** | **Prices** | **Prices** |
| **Support line for managers & frontline staff -SIL /Children residential / adult care services (Ofsted /CQC regulated services)****10am -7pm Monday - Saturday** | Unlimited calls | 250 minutes per week | 200 minutes per week | 150 minutes per week | 100 minutes per week | £30 per week - 150 minutes |
| **Quality Assurance** **Inspection visits and audit reports. (Also used for the SCA accreditation process.SIL services only.** | Free | Free | Free | £200 per unit inspection and report.30% off | Not available | Charges£350 per unit |
| **Semi-independent living start-up package:****includes - Business operational plans and financial forecasts, website, policies & procedures operational templates, WLA accreditation and DPV tender, operational coaching and explanation of business plan** | NA | NA | NA | NA | £3000 | £3500 - |
| **Training Events/workshops** **This includes events at Physical or virtual zoom locations. separate workshops for managers and training for frontline staff. 3 - 4 zoom events per month for SIL, OFSTED & CQC regulated care providers.****Full price: between £150 - £250 per event** | Free | Free | Free | Free | £50 per event | Charges: - £100 for virtual events£150 for physical events at various venues. |
|  | **Platinum member£1000 pm** | **Gold member£500 pm** | **Silver member £250 pm** | **Bronze member £150 pm** | **Start up member£60 pm** | **Non members** |
| **Solaris care management system. Used to create reports, daily logs, progression targets etc.** **Full price: Set up -£1500£32 per service user per month. SIL services only** | Free all year round up to 18 service usersSet up: Free  | Set up: FreeFlat rate £100 per month up to 15 service users | **S**et up: £200£20 per service user per monthup to 12 service users | **Set up: £400**£25 per service user per month | Not available | Set up: £1500£32 per service user per month |
| **Records Manager service** **SIL only  Solaris careware users****- Our review of your weekly /monthly service user and other secondary reports. This includes editing and supporting your staff on better documentation of reports and prompts to complete overdue reports. Zoom sessions on records management and continuous zoom training. on your care management system or reports templates.****Full Price : £750 per month** | Free | £200 per month | £300 per month | £400 per month | Not available | £750 per month |
| **Records Manager service 2****Our review of your weekly /monthly service user and other secondary reports. This includes editing and supporting your staff on better documentation of reports and prompts to complete overdue reports on your care management system or reports templates. Also includes monthly zoom training on quality of reports training on Zoom.****Full Price: £1000 per month**  | £200 per month | £250 per month | £350 per month | £400 per month | £750 per month | £1000 per month |
|  | **Platinum member£1000 pm** | **Gold member£500 pm** | **Silver member £250 pm** | **Bronze member £150 pm** | **Start up member£60 pm** | **Non members** |
| **HR packages:SIL /CQC/OFSTED*** 24 hour HR & employment law advice helpline.
* Tailored staff contracts & documentation
* **Employee management** software (BrightHR) - Online ROTA system & other employee management tools.
* **Tribunal representation**
* Commercial legal, tax & payroll advice
* 24- hour H&S advice with crisis support
* **Health & safety online** software platform
* Annual health & safety review
* **E-learning webinar training**
* Optional insurance
* Employee Assistance Programme.
* **Full price: £360 per month**

 | 40% off | 35% | 30% off | 25 % off | 15% off | From £145 pm |
| **Property sourcing****SIL /CQC /OFSTED**Includes a compliance inspection visit to a proposed property to rent, advice and support.Full price: £400 on eventually sourced property & £70 per viewing support.  | Free | Free | £100 per property Sourced | £250 per propertysourced | £300 per property acquired | £50 per property support visit. £400 per propertyacquired. |
| **All 3 care required insurances**IndemnityPublic liabilityEmployer’s liability | 30% cashback | 20% cashback | 10% cashback | 5% cashback |  - | Not available |
|  | **Platinum member£1000 pm** | **Gold member£500 pm** | **Silver member £250 pm** | **Bronze member £150 pm** | **Start up member£60 pm** | **Non members** |
| **Training & coursesFast track 4 -5 monthsSIL /CQC/OFSTED**NVQ Health & Social CareLeadership & managementFull price: £1100Leadership & ManagementLevel 5 Diploma Full price: £2400 Care CertificateFull price: £1500 per 5 learners | NVQ Health & social care level 3 £1000Leadership & ManagementLevel 5 Diploma £2000Care CertificateFree | NVQ Health & social care level 3 £1100Leadership & ManagementLevel 5 Diploma £1900Care Certificate£30 per staff | NVQ Health & social care level 3 £1000Leadership & ManagementLevel 5 Diploma £2000 Care Certificate£60 per staff | NVQ Health & social care level 3 £1100Leadership & ManagementLevel 5 Diploma £2100 Care Certificate£90 per staff | NVQ Health & social care level 3 £1100Leadership & ManagementLevel 5 Diploma £2100 Care Certificate£100 per staff | NVQ Health & Social CareLeadership & managementFull price: £1100Leadership & ManagementLevel 5 Diploma Full price: £2400 Care CertificateFull price: £180 per staff |
| **Tenders /provider qualifiers. SIL / CQC**Full price: £2500 main tender.£1000 soft tender**Tech questions only - £1000** | 2 tender completions per year free. 60% off others50% off tech questions only | 1 tender completion per year free50% off others40% off tech questions only | 40% of tender fees35% off tech questions only | 30% off tender fees30% off tech questions only | 20% off tender fees.20% off tech questionsonly | £2000 main tender.£1000 soft tenderTech questions only - £1000 |
| **Tender checking service**tech questions and supporting policies are checked through before submission of a tender application.Full Price - £300  | Free | £100 | £200 | £500 | £600 | Full Price - £350  |
|  | **Platinum member£1000 pm** | **Gold member£500 pm** | **Silver member £250 pm** | **Bronze member £150 pm** | **Start up member£60 pm** | **Non members** |
| **WLA -****West London Alliance**Accreditation and provider (DPV) qualifier soft tender.This qualifies provider for 18 London local authorities in one successful application. | Free | £300 | £400 | £750 | £900 | £1200 |
| **Annual business appraisal.****SIL only.includes operations audit, expenses reduction and strength of placement sourcing. Development plan will be drafted after an audit.****Full price: £1500** | Free | 50% off | 40% off | 30% off | Not available | £1500 |
| **Service marketing (SIL 16 -18-year-olds support and accommodationIncludes accommodation intro webpage and mail out templates / WLA completion / pricing schedule template access to placement manager contact list and 2 coaching sessions.** | Free | £300 | £500 | £1500 | Inclusive of start-up package | £2000 |
| **SIL****Care operations templates and formsFull price: £350** | Free | Free | Free | Free | Free | £1200 |
|  |  |  |  |  |  |  |
| **Monthly placement marketing to local authority placement teams for quality assured members only. (semi -independent living 16-18 providers only.)****includes monthly spot purchase email campaigns and provider service reminder****Full price: £1800 for 8 local authorities** | No charge15 local authorities. (Does not include tender applications). | No charge12 local authorities | £200.12 local authorities | £250 per month10 local authorities | £300 per month - 8 local authorities | Not available |
|  | **Platinum member£1000 pm** | **Gold member£500 pm** | **Silver member £250 pm** | **Bronze member £150 pm** | **Start up member£60 pm** | **Non members** |
| **Recruitment servicesSIL /OFSTED/CQC** **Includes****CRB Checks, DBS, right to work, reference checks and employment /education chronology.** **Access to bank staff or emergency cover****Full price: £1000 per sourced candidate**  | 2 recruits per year - Free60% off additional staffIncludes inclusive competence training for reports management and computer usage competency. Safeguarding policy proficiency training  | 2 recruits per year - Free50% off additional staffIncludes inclusive competence training for reports management and computer usage competency. Safeguarding policy proficiency training  | 1 recruit per year - Free40% off additional staff.Includes inclusive competence training for reports management and computer usage competency. Safeguarding policy proficiency training  | £1.50 charge over hourly rate negotiated with employee.Includes inclusive competence training for reports management and computer usage competency. Safeguarding policy proficiency training  | £2.00 charge over hourly rate negotiated with employeeIncludes inclusive competence training for reports management and computer usage competencySafeguarding policy proficiency Training  | £1000 per sourced managercandidate - £15 per hour front line staff |
| **Policies and procedures****Updated and ready for customised use. Full price: £1000.** | Free | Free | £150 | £500 | Inclusive | £1000 |
| **Policies KingSIL /OFSTED /CQC.****Auto updates in line with industry compliance & expectation as well as legislation changes. Includes staff proficiency assessment tests confirmation on each policy on the software.Available - Oct 2023** | Free | Free | Free | Free | £200 Per year | £2000 per year |
| ***People & accommodation management systemUnregulated /CQC /OFSTED******Available by Oct 2022*** | ***Free*** | ***Free*** | *Free* | *Free* | *£120 pm* | *£180 pm* |
| **PAT testing** | Free - 5 units | Free -3 units | 50% off | 30% off. | 20% off | £150 per unit |
| **Staff computer training****ECDL** | Free for 5 members of staffevery year | free for 4 members of staff every year | Free for 3 members of staff every year | 40% off for any number of staff members | 30% off for any number of staff members | £500per staff member |
|  | **Platinum member£1000 pm** | **Gold member£500 pm** | **Silver member £250 pm** | **Bronze member £150 pm** | **Start up member£60 pm** | **Non members** |
| **Accounting End of year accounts. Tax returns. /Payroll services.** | Free | Free | 60% off | 20% off | 15% off | From £1000 per year |
| ***OFSTED regulated care Registration & set up package.******includes registration process with registered manager. Checked by an external specialist.******Also Includes business and financial plan, Premises and management Q & A)Compliance checklist, Operational records documentation and templates.******Interview and service preparation - registered manager******includes coaching on the marketing of services******Staff transitional training into a regulated care service******Optional work experience with a successful OFSTED*** ***regulated operator******includes a dedicated website.******Training matrix set up***  | *£8000* | *£10,000* | *£12,000* | *£13,000* | *£14,000* | *£15,000* |
| ***OFSTED regulated service******All common policies and procedure docs - over 25*** | ***Free*** | ***£200*** | *£800* | *£1200* | *£1500* | *£1800* |
| ***OFSTED regulated service - all forms and templates required*** | ***Free*** | ***£200*** | *£400* | *£700* | *£800* | *£2000* |
|  | **Platinum member£1000 pm** | **Gold member£500 pm** | **Silver member £250 pm** | **Bronze member £150 pm** | **Start up member£60 pm** | **Non members** |
| ***OFSTED regulated serviceReg44 inspection audit***  | ***Free*** | ***£100*** | *£200* | *£250* | *£300* | *£600* |
| ***CQC registration & start up package*** | ***£3000*** | ***£4000*** | *£5000* | *£8000* | *£9000* | *£10,000* |
| ***CQC regulated serviceregular pre - inspection audit***  | ***Free*** | ***£100*** | *£200* | *£250* | *£300* | *£600* |
| ***CQC regulated service******All common policies and procedure docs - over 25*** | ***Free*** | ***£100*** | *£200* | *£250* | *£600* | *£1500* |
| ***CQC regulated service******Staff & accommodation management software*****coming march 2024** |  |  |  |  |  |  |
| **PAT testingSIL /OFSTED/CQC** | Free | free | 50% off | 40% off | 30% off | Approximately £80 per house. |
| **Pest control services** | Free4 units per year | Free 2 units per year | 50% off | s30% off | 20% off | £150 per callout |
| **CCTV equipment.****Equipment :** **& set up combined:£1000** | 70% off set up and equipment | 60% off set up and equipment | 50% off setup and equipment | 40% off set up and equipment | 50% off equipmentonly | £1200Equipment & installation |
| **Web design and care related content. Includes care operation templates and forms** | Free | Free | £200 | £500 | inclusive of initial package | £900 |
| **Leisure packages from 2021** |
|  | **Platinum member£1000 pm** | **Gold member£500 pm** | **Silver member £250 pm** | **Bronze member £150 pm** | **Start up member£60 pm** | **Non members** |
| **The annual US /Caribbean cruise. Full price: £2500** | 50% off | 40% off | 30% off | 20% off | 15% off | **Not available** |
| **Spa and relaxation packages** | **Free** | **Free** | **60% off** | **5% off** | **30% off** | **Not available** |
| **Seasonal Networking dinners** | **Free** | **Free** | **Free** | **Free** | **50% off** | **Not available** |
| **The awards ball and main event** | **Free + 3 guests** | **Free +2 guest** | **Free + 1 guest** | **Free** | **Free** | **Not available** |
| **The summer BBQ meet** | **Free + 3 guests** | **Free +2 guest** | **Free + 1 guest** | **Free** | **Free** | **Not available** |